

Model Program Book  
**COMMUNITY  
SERVICE  
PROJECT**



Designed & Developed by



**ANDHRA PRADESH  
STATE COUNCIL OF HIGHER EDUCATION**

(A STATUTORY BODY OF GOVERNMENT OF ANDHRA PRADESH)



# PROGRAM BOOK FOR COMMUNITY SERVICE PROJECT

Name of the Student: S. Manoj Kumar

Name of the College: Mrs. AVN college

Registration Number: 120130803169

Period of CSP: ~~09-09-22~~ From: ~~10-~~ 09-09-22 To: 10-10-2022

Name & Address of the Community / Habitation -

Amolhra

University

YEAR



## Community Service Project Report

Submitted in accordance with the requirement for the degree of *B.S. (2017)*

Name of the College *St. Paul College, Chicago*

Department *Commerce*

Name of the Faculty *Dr. [Name]*

Duration of the Project *From 10/1/2017 to 10/31/2017*

Name of the Student *[Name]*

Project Title *Volunteering at the local library*

Page No. *200-200*

Signature of Student *[Signature]*

Signature of Faculty *[Signature]*

## Community Service Project Report

Submitted in accordance with the requirement for the degree of.....B.com

Name of the College: Mrs. Arvi Degree College

Department: Commerce

Name of the Faculty Guide: G. Sathyam

Duration of the CSP: From 09-09-22 To 10-10-2022

Name of the Student: S. Manoj Kumar

Programme of Study: B.com (Em) Vegetable Marketing

Year of Study: 2020 - 2023

Register Number: 120130803169

Date of Submission: 01/02/2023

## Student's Declaration

I, S. Manoj Kumar, a student of Csp Program,  
Reg. No. 120130803169 of the Department of Pr. Core,  
Mrs. AVN College do hereby declare that I have completed  
the mandatory community service from \_\_\_\_\_ to \_\_\_\_\_ in  
\_\_\_\_\_ (Name of the Community/Habitation) under the Faculty  
Guideship of G. Satyam, (Name of the Faculty Guide), Department  
of Commerce in \_\_\_\_\_ College

S. Manoj Kumar  
(Signature and Date)

### Endorsements

  
Faculty Guide

  
Head of the Department

Principal

## Certificate from Official of the Community

This is to certify that S. Manoj Kumar (Name of the Community Service Volunteer) Reg. No. 12-0130303101 of MAE, AMU (Name of the College) underwent community service in Department of Commerce (Name of the Community) from \_\_\_\_\_ to \_\_\_\_\_. The overall performance of the Community Service Volunteer during his/her community service is found to be Good (Satisfactory/Good).

*S. Manoj Kumar*  
Authorized Signatory with Date and Seal  
Saleforce

## Acknowledgements

Vegetable  
Marketing

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## CHAPTER 1: EXECUTIVE SUMMARY

The community service report shall have only a one-page executive summary. It shall include a brief description of the Community and summary of all the activities done by the student in CSP and five or more learning objectives and outcomes.

Brief description of the Community :  
Mvp Colony, unvasi Rythu Bazar, is a neighbourhood in the city of Visakhapatnam. The neighbourhood is considered as the major residential area of the city. It is located within the jurisdiction of the Greater Visakhapatnam Municipal Corporation, which is responsible for the civil amenities in mvp colony, unvasi. It is located in the Central of Visakhapatnam revenue division and the headquarters is located at, mvp, unvasi Kanchepalem, the mandal is bounded by Reddy Kanchalapalem, mvp Colony, urban area of Visakhapatnam District, Andhra Pradesh.

Summary of the activities done :-  
Mvp Colony and unvasi Rythu Bazar is covered under Community Service project and the neighbourhood, vegetable shops have been visited and was questioned about their history, way of living and facing competition. Facts about their survival increased transportation costs. A survey report has been prepared in the area of mvp, unvasi regarding vegetable marketing the advantages they get and the disadvantages they face. The role of government has played an important role by this community service project.

## Learning Objectives and Outcomes :-

\* Role of Government in the phase of Vegetable marketing

\* the role of Whole Sellers in the phase of Vegetable marketing

\* the advantages and disadvantages by the local vegetable vendors and the outcomes they face in daily life.

\* the role of farmers as a back bone for phase of vegetable marketing

\* the improvements in the locality that has to be made and the recognition of minute outcomes of Vegetable Marketing.



## CHAPTER 2: OVERVIEW OF THE COMMUNITY

About the Community/Village/Habitation including historical profile of the community/habitation, community diversity, traditions, ethics and values.

Brief note on Socio-Economic conditions of the Community/Habitation.

About the Community :-

Mup colony, unvasi Rythu Bazar is a Neighborhood in the city of Visakhapatnam, the neighborhood is considered as the Major residential area in the district.

It is located in jurisdiction of the Greater Visakhapatnam Municipal Corporation, which is responsible for the civic amenities in Mup, unvasi.

In the Mup, colony it is located about 8km from Visakhapatnam Airport and about 6km from the Visakhapatnam City and is loosely bordered by Maadilapalem to the South and Sathammedhara to the east, Gopalapatnam to the west Maharanipeta to the South east, Mup colony, unvasi, is well connected to most locations of the city by the state owned bus services.



APRTC	Route	Map	Distance	Time
6A	→	Arilova colony	100 km	2 hours
28H	→	Dandakur	150 km	3 hours
540	→	Maddur	120 km	2.5 hours

Historical profile of the community

Visakhapatnam history goes back to the 4th Century B.C. The name Visakhapatnam is derived from Hindu and Buddhist deities. It was an important port in ancient times. It was the place of peace and harmony which standardized the lives of the people.

It is a well educated area which has known the best area in Visakhapatnam. The name of Unvasi has been named against the name of Alluri Seetha Rama Raju Garu who has been the inspiration for the people. The history goes that Unvasi, Map Colony has been a front line area in the city of Visakhapatnam.

Hence Map Colony, Unvasi, Rythu Bazar has been named for high profile citizens.

### CHAPTER 3: COMMUNITY SERVICE PART

Description of the Activities undertaken in the Community during the Community Service Project. This part could end by reflecting on what kind of values, life skills, and technical skills the student acquired.

Activities undertaken in the Community during the  
Community Service project :

Groundwork verified :

As a part of the community service project all the vegetable shops have been identified and were visited for the purpose of the enquiry. The vegetable shops have been classified on the basis of area of establishment, the size of their operations and the amount of customers they operate. The shops were also categorized on the basis of years of experience, the enquiry has been done about the facilities they operate, the volume of customers daily. Each and every shop has been verified by the personnel under the community service project and has been known their the strategies.



Name of the business	Volume of Customers Daily	Volume of kgs sold (approx)	Earnings per day (Revenue)
KR Vegetable Market	100 Customers	60 kgs	₹ 5000
Chaita Vegetables	150 Customers	50 kgs	₹ 2000
MR Hypermarket	200 Customers	100 kgs	₹ 8000
Kc Square	20 Customers	5 kgs	₹ 1000
Raju fruits and Vegetables	300 Customers	80 kgs	₹ 7000
Helping hands fruits and vegetable	25 Customers	10 kgs	₹ 600
Jeevanam Kudagayalu	100 Customers	30 kgs	₹ 1600
Amrutha Vegetables	150 Customers	25 kgs	₹ 2,100
PCK - fresh vegetables	400 Customers	120 kgs	₹ 6,200
KRK vegetables	80 Customers	10 kgs	₹ 300
Ram's Vegetable <sup>Whole</sup> sale	190 Customers	38 kgs	₹ 900



ACTIVITY LOG FOR THE FIRST WEEK

Day & Date	Brief description of the daily activity	Learning Outcome	Person In-Charge Signature
Day - 1	Identified the vegetable markets in the Community as part of community service project	Identification of the vegetable markets.	
Day - 2	Analyzed the local markets and the facilities they are having	Knowing the facilities of the local markets.	
Day - 3	Prepared a questionnaire to survey the vegetable market in Mup colony, Urvasi Kancharpalam.	questionnaire prepared with a view to implement the survey	
Day - 4	visited the first shop and surveyed as per the questionnaire KR vegetable market	the advantages they face due to improved business	
Day - 5	visited the second shop and surveyed as per the questionnaire Chaitu vegetables	the advantages the customers get due to fresh vegetables	
Day - 6	visited the third shop and surveyed as per the questionnaire MR. Hyper market	the community being the dominated hypermarket	

## WEEKLY REPORT

WEEK - 1 (From 11.09.2022 to 15.09.22)

Objective of the Activity Done: To find out the vegetable market

Detailed Report: As part of Community service project the local markets and the part time vegetable vendors have been enquired at the start of this project the local vegetable shops have been identified found their ways and means of doing business. And the prepared a Chat list and a questionnaire to check whether all the facilities are being set out then visited the first vegetable shop i.e. vegetable shop Enquired the owner about how they face customer how they get vegetables

The time of starting then the business strategies they followed how they face the competition in the market. The vegetable markets are visited by the customers at the time of visit the second and third shop were also enquired in the same week and prepared a bulletin on the problems and advantages they face in the market.



### ACTIVITY LOG FOR THE SECOND WEEK

Day & Date	Brief description of the daily activity	Learning Outcome	Person In-Charge Signature
Day -1	preparation of detailed report of week 1 as part of community service	Analysed the detailed report	
Day -2	visited the fourth shop and surveyed as per the questionnaire KC square	the drawbacks they are facing due to low customers	
Day -3	Analysis of the first four shops and comparing the pros and cons	An overview of the locality vegetable market	
Day -4	visited the fifth shop and surveyed the as per questionnaire. Raja fruits and vegetable	they gain a lot of customer market due to implementation	
Day -5	visited the sixth shop in the locality and surveyed as per questionnaire Helping hands vegetables.	the draw back due to low sales and the survival.	
Day -6	preparation of detailed report of week 2 as part of community service	Analysed the detailed report.	



## WEEKLY REPORT

WEEK - 2 (From Dt. 16/09/24 to Dt. 23/09/24)

Objective of the Activity Done: Visited the market and enquired

Detailed Report: As the week 1 is completed for analysing and enquiring the starting of the week is begun with the preparation of a detailed report for the first week. As a part of detailed report the factors of business are known and understand they way we need to deal with customers the way we need to be have with customers to gain goodwill in the increased competition.

then visited the fourth shop and enquired as per the questionnaire then analysed the first 4 shops and identified the differences between them the plus they have and the minus they get then visited the fifth and sixth vegetable shop as part of the community service project. Evaluated the importance of vegetable marketing to them then prepared a detailed report for the week 2 as part of the community service project. The importance of vegetable marketing has been taught to all the vendors so that they have ability to do their business more smoother and better.

### ACTIVITY LOG FOR THE THIRD WEEK

Day & Date	Brief description of the daily activity	Learning Outcome	Person In-Charge Signature
Day - 1	Found out more vegetable shops in the locality for the survey	Importing the communication skills	
Day - 2	Imparted the local market people with the importance of vegetable marketing.	Finding out the skills in ourself and the ethical values.	
Day - 3	visited the seventh shop and surveyed as per the questionnaire Amrutha vegetables	A shop which medium business shop with continuous inflows	
Day - 4	visited the ninth shop and surveyed as per the questionnaire Amrutha vegetables	A shop which taught regular to business	
Day - 5	visited the ninth shop and surveyed as per the questionnaire pick fresh vegetables	A high end shop which introduced low rate will give customers.	
Day - 6	preparation of detailed report for well 3 as part of community service project	Analysed the detailed report.	



WEEKLY REPORT  
WEEK - 3 (From Dt. 24/09/21 to Dt. 30/10/21)

Objective of the Activity Done: Importance of Vegetable marketing

Detailed Report: As part of the community service project the importance and use of vegetable marketing has been introduced into the local markets

The local vegetable shops have been taught the use of vegetable marketing, the way they need to preserve their vegetables and the way they sell advertise their vegetables and the way they shops and how to gain customer satisfaction these point have been the main cause of introduction in this week to establish a healthy competition

Then in the week the eighth shop has been visited this is located near to mythe bazar and asked them about their business. The ninth and the seventh shops are also visited in this week. Then at the end of the week the detailed report has been prepared as part of the community service project the detailed report has included the importance of vegetable marketing and also the difference the shops face and the competition they are enjoying and the business they get in the locality



ACTIVITY LOG FOR THE FORTH WEEK

Day & Date	Brief description of the daily activity	Learning Outcome	Person In-Charge Signature
Day - 1	Educated the local Market with the importance of role of Government	Importance of the Government	
Day - 2	Educated the local market people with the advantages of vegetable Marketing	Advantages of Vegetable Marketing	
Day - 3	Imparted the skills of corporate business with the local shops to gain business.	Corporate style of doing business	
Day - 4	Prepared a report regarding the short term and long term goals of the Market	Short term and Long term goals of the Market	
Day - 5	visited the tenth shop and survey as per the questionnaire KKK vegetables	A decent business with Medium revenue	
Day - 6	visited the eleventh shop and surveyed as per the questionnaire Ram's vegetable Wholesale	A high range Customers with Wholesale ideas	

WEEKLY REPORT  
WEEK - 4 (From DL 02/10/24 to DL 09/10/24)

Objective of the Activity Done: Introduced the role of Govt

Detailed Report: The role of government in vegetable Marketing has been introduced the government plays a vital role in the buying patterns by the vendors from the wholesalers. The purchase from the farmers is modified and moderated by the government. The government enables the measures to take strict and stringent rules to safeguard the interest of both the farmer and the customers.

The importance of the government and the role the government plays has been forgotten to the local market. Then visited the tenth and eleventh shop to ask them as per questionnaire.

The response is noted down and has been compared with the previous week report. The report has been prepared and understand the importance and establishment of the local market as part in of our eco system. The local markets in Kancharipalem, MVP Colony are well established as they were in good position.

ACTIVITY LOG FOR THE FIFTH WEEK

Day & Date	Brief description of the daily activity	Learning Outcome	Person In-Charge Signature
Day-1	preparation of detailed report of week 4 as part of the community service project.	Analysed the detailed report	
Day-2	Implemented the basis of vegetable marketing and showed the improvements	Advantages of vegetable marketing	
Day-3	prepared an report through the implementation of Community service project	Report prepared and implemented	
Day-4	visited the twelfth shop and surveyed as per the questionnaire Jay Raw vegetable	A shop which taught the importance of customers	
Day-5	preparation of detailed report of week 5 as part of the community by service project	preparation of detailed report	
Day-6	Completed the whole report and prepare a detailed report as required for the community service project	Completed the whole report and informed the whole of government.	



## WEEKLY REPORT

WEEK - 5 (From Dt. 12/10/22 to Dt. 17/10/22)

Objective of the Activity Done: Conclusion of the Activity

Detailed Report: As part of the community service project the detailed report for the week 4 has been prepared and also the detailed report has been compared with the previous report the answer for the questionnaire in week four are compared with the previous weeks the report includes all the advantages and disadvantages enjoyed by the local markets

the -twelfth shop has been visited as part of the community service project and has been engaged as per the questionnaire. The questionnaire has been answered by the visited shops in all the weeks the answers they gave have been formed part of the mini project the role of myself played vital and learnt a lot of information and gained knowledge as part of the community service project. the role of government has been taught to local markets the complete style of business have been taught to the local business to play facilitates its to deal with customers

## CHAPTER 5: OUTCOMES DESCRIPTION

Details of the Socio-Economic Survey of the Village/Habitation Attach the questionnaire prepared for the survey.

The survey has been implemented successfully and the local markets in Kanchalapalam Mwp Colony have been enquired and the culture, ethics, values of the locality have been kept. The local markets said about their disadvantages they face the support they needed and the role of the government in their daily business.

Questionnaire prepared for the survey:

- 1) The price of the vegetables how they fix?
- 2) The advantages they get from vegetable marketing?
- 3) How they manage their life?
- 4) How they treat the perishable goods?
- 5) How they deal with rippen vegetables?
- 6) How government oil them with facilities?
- 7) How they fix the margin?
- 8) How to deal with customers?
- 9) How they safeguard their business?
- 10) How they treat stock days?
- 11) How they service in the heavy competitions?
- 12) How they face their daily needs of the business?



**Describe the problems you have identified in the community**

The community has been well established and is well managed by the citizen of my colony. Although it is well established there are many problems that the community is facing with - have includes the increased competition among the business people. It also has been developing and at the same time there have more and more business coming in the locality.

Due to increased business competitors the sub has been reducing with low profits on the other hand the prices are also decreasing as they are in a stage of perfect competition. The increased competition has begun the introduction of corporate style of business into practice the government has not been able to control the increased competition as it is an unregulated market the problem of survival is affecting heavily the locality as the Rhyth Bazar is government aided and is supplying the vegetables at a low price. The individuals due to law of investment are not able to concentrate on vegetable marketing which is an advantage for the corporate aided business.



Short-term and long-term action plan for possible solutions for the problems identified and that could be recommended to the concerned authorities for implementation.

### Short-term action plan recommendation:

- \* The cullist the existing business and to regulate the now and upcoming business in the same locality.
- \* To eliminate the middlemen so as to get the vegetables at low cost so that they can gain Margin
- \* The government need to take action plan to reach the wholesalers at a given path to eliminate Corruption
- \* There should be proper measure to take of the rotten vegetables and to make proper use of it.
- \* There should be implementation of awareness among the customers about the healthy food.

### Long-term action plan recommendation:

- \* The government has to regularly check the activities of middlemen so as to restrict them
- \* The government has to conduct awareness program on vegetable Marketing so as to educated both the farmers and the customers.
- \* The government has to provide subsidy to the farmers to give them better and healthy seeds.

Description of the Community awareness programme/s conducted w.r.t the problems and their outcomes.

The community awareness programme has been an important and innovative step taken to impart communication skills within a student, which is very important for their growth. The problems are known as we imparted with this and there can be solutions for the problems.

The community awareness programme brought out the problem the locality is facing due to lack of proper rules and unregulated market. There can be both short-term and long-term goals to bring out the solution to the problems that are being faced by the community.

The outcomes are independent of the problem faced by the community as the individual step has to be taken by the government to take stringent measures on the existence of middlemen and to provide proper cold storage facilities to the storage of vegetables. The vegetables are given only a year but the demand for the vegetables will be for the whole year. Hence the demand can only be met when there are proper resources of using the vegetables.



### Report of the mini-project work done in the related subject w.r.t the habitation/village.

A mini-project work in the related subject w.r.t the habitation/village. (For ex., a student of Botany may do a project on Organic Farming or Horticulture or usage of biofertilizers or biopesticides or effect of the inorganic pesticides, etc. A student of Zoology may do a project on Aquaculture practices or animal husbandry or poultry or health and hygiene or Blood group analysis or survey on the Hypertension or survey on the prevalence of diabetes, etc.)

The Report shall be limited to 8-10 pages.

Vegetable Marketing plays a vital role in the new market arena as the demand for vegetables are there for the whole year where as the crop is grown only for once. The demand for the whole year will be grown once but it has to be supplied for the whole year hence proper vegetable marketing techniques have to be implemented so as to safeguard the interest of the consumers. As part of the program a community service project has been undertaken and has been used as a weapon to introduce the impact of vegetable market. As part of the community service program the locality of Mvp colony, has been chosen to take the role of inducing the importance of vegetable marketing and to know their problems and to prepare a report to government so as to in due with the difficulties faced by locality. And as part of the community service, project various shops in the locality have been visited and were asked about their difficulties they face and the advantage they gain over the others. A Questionnaire has been prepared.



## KR Vegetable Market :-

KR vegetable market has been an old and well established market in the locality of Suthammachara Mwp colony. It has a prominent place in the locality as it's presence is known for years. The questionnaire has been answered as below.

- \* The price is fixed on the purchase price they get
- \* The vegetable marketing helps them to improve and expand their business.
- \* The daily sales have been a way for their survival.
- \* They use the perishable goods as a wastage and will be to treat organic farming.
- \* The government has to take proper care of the improved competition and has to provide subsidy as to help them.
- \* Vegetable marketing will be an outcome to implement the techniques.

## Charity Vegetables :-

Charity Vegetables has been a new business shop in a prominent place and has been intended with the corporate business.

- \* The dealing with customers plays an important role as it is the most and prominent way of doing business
- \* The price is fixed by the margin of 5% on the purchase price as they will be at the part of charity
- \* The daily sales will be set outside as they wanted to know about their business growth daily.



## Analysis of local area :-

As part of community service project the local market and the local vegetable shops have been visited as part of the Community Service project. All the vegetable shops in the area have been visited and questioned as part of CSP. Noted down all the answers and were informed about the problems.

A report has been prepared keeping in view the short term and long term possibilities that has to be set in order to enhance the community. Through this community service project we implemented the skills of communication to communicate with the local people. We impacted to provide understandability as the basic goal as we need to visit the local area and needed to visit the local area and need to visited different kinds of people. Communication skills played a vital role in the process of the community service project.

Technically we learnt to do a business which has been a difficult phase to lead in life working under a person has been differentiated from owning a business. The people have to mould themselves in order to gain customers and improve their business. Hence the value and ethics learnt through the community service project technical skills imparted by the community service project would be an advantage here to the students to reach their goals in the future.



## Community, Diversity, Inclusion, Ethics and Values:-

It's our 'value system' and the principles that define the people of the Community Mup colony, has been embusked by the empowerment of women. Self respect and ethical behaviour of the citizen in the area Mup colony extends to be a respectful Corporate area, with a high degree of integrity and fairness with Exceptional performance in whatever we do. Integrity is the practice in every aspect of our being. We believe that, it imbibes strong and courageous attitude in an approach towards the society.

The people here high quality deliverance which sets extremely high standards of quality all areas of operations are constantly striving and upgraded for Excellence.

## Socio Economic Conditions of the Community:-

The people of Mup colony are economically stable and are represented by greater businessmen of the city they are well established with high-fi-life to one side. on the other part there were citizen who work on the basis of daily wage which made their life an obstacle to live. the vegetable seller from part of the backward area. they will be affected by the increased competition among themselves. they were also affected due to increased super market hypermarket and the entry of corporate sector into the society. the socio-economic conditions of the community are never stable due to the rich being classified one side on other hand the poor getting degraded due to high Exploitation.



## Student Self-Evaluation for the Community Service Project

Student Name: S. Manoj Kumar

Registration No: 120130803169

Period of CSP: From: To: 09-09-2022 - 10-10-22

Date of Evaluation:

Please rate your performance in the following areas:

Rating Scale: Letter grade of CGPA calculation to be provided

1	Oral communication	1	2	3	4	5
2	Written communication	1	2	3	4	5
3	Proactiveness	1	2	3	4	5
4	Interaction ability with community	1	2	3	4	5
5	Positive Attitude	1	2	3	4	5
6	Self-confidence	1	2	3	4	5
7	Ability to learn	1	2	3	4	5
8	Work Plan and organization	1	2	3	4	5
9	Professionalism	1	2	3	4	5
10	Creativity	1	2	3	4	5
11	Quality of work done	1	2	3	4	5
12	Time Management	1	2	3	4	5
13	Understanding the Community	1	2	3	4	5
14	Achievement of Desired Outcomes	1	2	3	4	5
15	OVERALL PERFORMANCE	1	2	3	4	5

Date:

  
Signature of the Student

*Evaluation by the Person in-charge in the Community/Habitation*

Student Name:	S. Manoj kumar
Registration No:	120130803169
Period of CSP: From: To:	09/07/22 - 10/10/22
Date of Evaluation:	05/01/2023
Name of the Person in-charge:	D. Satyam
Address with mobile number:	6301184224

Please rate the student's performance in the following areas:

Please note that your evaluation shall be done independent of the Student's self-evaluation

Rating Scale: 1 is lowest and 5 is highest rank

1	Oral communication	1	2	3	4	5
2	Written communication	1	2	3	4	5
3	Proactiveness	1	2	3	4	5
4	Interaction ability with community	1	2	3	4	5
5	Positive Attitude	1	2	3	4	5
6	Self-confidence	1	2	3	4	5
7	Ability to learn	1	2	3	4	5
8	Work Plan and organization	1	2	3	4	5
9	Professionalism	1	2	3	4	5
10	Creativity	1	2	3	4	5
11	Quality of work done	1	2	3	4	5
12	Time Management	1	2	3	4	5
13	Understanding the Community	1	2	3	4	5
14	Achievement of Desired Outcomes	1	2	3	4	5
15	OVERALL PERFORMANCE	1	2	3	4	5

Date:

Signature of the Supervisor



## EVALUATION

Page No.:



## INTERNAL ASSESSMENT STATEMENT

Name Of the Student: S. Manoj Kumar  
Programme of Study: vegetable marketing  
Year of Study: 2020-2023  
Group: B.COM  
Register No/H.T. No: 120130803169  
Name of the College: Mrs. Avn College  
University: Andhra University

SlNo	Evaluation Criterion	Maximum Marks	Marks Awarded
1.	Activity Log	20	
2.	Community Service Project Implementation	30	
3.	Mini Project Work	25	
4.	Oral Presentation	25	
	GRAND TOTAL	100	

Date:

Signature of the Faculty Guide

Certified by

Date:

Signature of the Head of the Department/Principal

Seal:



## **ANDHRA PRADESH STATE COUNCIL OF HIGHER EDUCATION**

*(A Statutory Body of the Government of Andhra Pradesh)*

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